

2014 Annual Ballpark Management and Operations Report



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The Seattle Mariners
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FOREWORD

The 2014 baseball season marked the Mariners fifteenth full season at Safeco Field. The ballpark continues to function well, and to be a popular attraction for fans from throughout the Northwest, with roughly 2.065 million fans attending Mariners games in 2014. Club surveys have shown that about half of those fans came from outside King County, so Safeco Field serves as one of Seattle's and the region's major tourist attractions.

Game attendance in 2014 reached 2,065,000, due to team on-field performance improving significantly, falling just one game short of postseason play. We note that this annual attendance was a significant improvement over 2013.

Non-baseball event sales remained steady in 2014 with the Beyonce and Jay Z Concert being the premiere event. Review of the other non-baseball events shows that business related events and smaller events dominated event sales. Overall, ballpark events fared comparably to other venues in the area and Safeco Field remains very competitive in the events market.

Work to maintain and upgrade the facility continued throughout 2014. The continuing analysis of maintenance data is important as we create a comprehensive, detailed long-term picture of the maintenance status and useful life of ballpark equipment and facilities. As we approach the end of two decades of use, the value of this historical data will become even more evident. The Engineering and Maintenance team work hard to assure that the ballpark is maintained above applicable standards. The Mariners are proud that the PFD's independent reviews continue to rank Safeco Field as the best maintained and operated facility in its peer group.

The initiative on sustainability continued in 2014 and showed additional improvements in several areas, including increased recycling, the use of more environmentally-friendly products, and decreases in the use of power, water and sewer. By the start of the 2015 baseball season the ballpark will be the first in Major League Baseball using LED field lighting, again demonstrating the Mariners continuing leadership role in sustainability initiatives among baseball venues.

Our high standards for customer service ensure that fans and clients have a great experience at Safeco Field. Whether taking tickets at a gate, making sure that restrooms are clean, or ensuring that an order of french fries is hot, everyone working at the ballpark focuses on making a trip to Safeco Field memorable and fun. Our staff have developed a tradition of providing service that continues to inspire fans and assures them that Safeco Field is a safe and welcoming place for families and children.

The Mariners community relations program continued with children's activities, charities and community programs benefiting from this effort. In 2014, fundraising efforts raised over \$1.031 Million for charitable and children's causes. Since 2000, Mariners Care has

raised over \$15.8 million dollars. In addition, Mariners players maintained their personal commitments to our community through team-organized activities and through private foundations.

Our commitment to our three surrounding neighborhoods again focused on areas of mutual benefit and concern. Public safety, business retention and development, transportation development and neighborhood cleanliness were our priorities, with each neighborhood receiving funding to support their efforts in one or more of these action areas. In SODO we became ratepayers of the SODO BIA as property owners within the BIA boundaries. Additional effort this past year focused on supporting the PFD in advocating for the formation of a Stadium District to plan compatible growth around CenturyLink Field and Event Center and Safeco Field. We represented the stadium area on a variety of committees and task forces, working on parking and access issues created by the AWV and Seawall projects which are affecting people coming to the ballpark.

We are proud to report that Safeco Field remains one of the best-maintained, fan-friendly and “green” ballparks in America.

LEASE AGREEMENT REPORTING REQUIREMENTS

This report is a compilation of information contained in a variety of documents, some of which may have been previously submitted. It is a consolidated response to Lease section 14.2.2, “Annual Ballpark Management and Operations Report”.

SUMMARY OF, AND RESOLUTIONS TO, UNANTICIPATED PROBLEMS DURING 2014

There were a few unanticipated problems that were identified and resolved in 2014. Below is a short summary of each project:

Roof – Replace Wheel Axles

In late January 2012 we had an unanticipated wheel axle failure. One of the wheel axles on Panel #1 North, Bogey #1, Wheel #3 sheared off at the locking collar groove. Maintenance crews immediately notified the proper individuals within the Mariners Organization and an emergency repair was conducted over the course of the next week. It was determined that 15 additional wheel axles were in need of immediate replacement. The replacement of these 15 wheel axles was publically bid and the work was awarded to Skanska. The wheel axle procurement was awarded to Morgan Engineering in Fall of 2012. In January/February 2013, the 15 roof wheel axles were successfully replaced.

We proceeded with Phase II of the Roof Wheel Assembly Replacement Project in 2014. Skanska was awarded this work as part of a public bid process. Phase II implemented a new and more robust wheel axle design, which is engineered to withstand the long term use of the roof. Phase II included the procurement and installation of 16 new wheel/axle assemblies and 8 new truck assemblies at Panel #1 North, Bogies #1 and #2. 208 jacking tabs were installed during this phase to allow the contractor to jack roof and install the truck assemblies. Additionally, Phase II included 16 wheel/axle assemblies and the refurbishment of 8 existing truck assemblies to be installed during a future phase. We plan to replace wheel/axle assemblies that exhibit crack initiation or crack propagation in excess of acceptable limits as needed and with the approval of the PFD. We have hired Wiss, Janey, Elstner Associates, Inc. (WJE) to monitor the crack initiation and propagation annually. WJE uses ultrasonic testing (UT) to measure and record crack initiation and propagation.

The following photos show some of the work that occurred during this project:







Roof – Emergency Crack Repair

A crack on the North Roof Runway structural steel was noticed during an annual inspection. It was determined that the crack initiated within the previous 1-2 months. We consulted with Magnusson Klemenic Associates, Inc. (MKA), who performed the initial building structural design prior to construction, and it was determined that a repair procedure was necessary. We contacted Skanska to perform the emergency repair based on their familiarity with the building and availability of resources. Skanska immediately responded and repaired the cracked section of structural steel in accordance with the MKA repair design detail.

Photos of the project follow:





CLUB ACTIVITIES IN CARRYING OUT ITS BALLPARK OBLIGATIONS

Engineering and Maintenance

In 2014, the Engineering and Maintenance Department continued our aggressive preventive maintenance plan. Each preventive maintenance task was carefully reviewed and executed under the following criteria:

- Accurate task description (i.e. performing the proper maintenance based on O&M manuals and operational needs)
- Accurate inventory of all equipment items (does the system reflect what is actually in service)
- Are these preventive maintenance measures scheduled to open based on actual need and where can we become most efficient
- What is our estimated labor associated with each preventive maintenance measure (assist us in planning of the work more efficiently)

This plan has helped increase our production, accurately complete all preventive maintenance tasks, plan more accurately and complete all items more efficiently.

Utilizing our maintenance data collection program, MVP Plant, enhances our ability to meet and exceed the applicable standard. We continue to store all data for easy retrieval and review. The database is backed up on a remote server to prevent loss of valuable accumulated maintenance records.

The goal of the Engineering and Maintenance Department is to carry out its obligations to the Public Facilities District in a professional, process-oriented manner. The following steps have been taken to accomplish this goal:

- MVP Plant is used to ensure that preventive maintenance is scheduled and completed in a timely manner
- MVP Plant is used to ensure that demand work orders are prioritized and completed as they occur
- A capital budget process is used to identify, prioritize, and approve projects
- All required maintenance activities are completed as identified in the annual Marx Okubo reports commissioned by the PFD as well as the Hardesty & Hanover structural and mechanical roof reports commissioned by the Mariners

The Engineering and Maintenance department is adequately staffed, trained, and equipped to properly maintain the majority of building systems. Specialized maintenance activities for systems such as the fire alarm, emergency generators, and elevator/escalators are under contract to qualified contractors specializing in these

types of equipment/systems. For information on work completed, both preventive maintenance and on-demand work orders please refer to the CD-ROM disc. In 2014, 9,140 work orders were completed and documented. Major work categories for 2014 included:

Roof

The roof preventive maintenance program continued. The work program is based upon recommendations from Hardesty & Hanover, MKA, WJE, Johns Manville and other contributing engineers and manufacturers of components of the roof. Roof maintenance is under the guidance of the Director of Engineering and Maintenance. The following are the major categories of regular roof maintenance and repairs completed this past year:

- Maintenance of PLC panels and the roof transport control system
- Inspect and repack truck bearing assemblies
- Inspect and grease open gear wheels
- Complete inspection and fine tuning adjustments of electric motors
- Spud hydraulic system inspection and maintenance
- Inspection and maintenance of other roof transport system components and needed repairs or replacement
- Visual inspection of exterior roof canopy and roof membrane
- Inspection and replacement of wheel bearing assemblies
- Continued structural inspection of the north runway structure
- Mechanical inspections of all bogey assemblies on each panel
- Mechanical inspection of 256 of the 256 bogie wheel bearings in Panels 1, 2, and 3 which consists of removing each bearing cover so that internal clearance measurements could be taken and the condition of the lubrication, rollers, and race of each bearing could be determined
- Ultrasonic Testing (UT) of all 128 axles to inspect for crack initiation and/or crack propagation within each axle

HVAC

The HVAC preventive maintenance program continues to improve as we optimize operation of the facilities mechanical systems. We have 4 full time employees including a Lead Technician. We have also continued to revise our PM tasks to more accurately reflect the needs of the facility. Items maintained by our in-house technicians included:

- Boilers, both domestic and condensing
- Multiple air handling units (AHUs), heat pumps (HPs), variable air volume (VAV) boxes, fan powered (FP) boxes and exhaust fans (EXFs) fans throughout the ballpark

- Dryer duct cleaning to remove accumulated lint buildup
- Maintenance and operation of Metasys (Johnson Controls) building management computer system
- Cooling towers
- Hydronic heating water system and domestic hot water system
- Gaylord hood washing systems
- Multiple ice machines and refrigerators for clubhouses and suites
- Replacement of domestic boiler shells to repair leaks

Plumbing

There are two licensed plumbers on staff. Plumbing responsibilities completed in 2014 included the following tasks:

- Routine winterization of ground water loops as well as the upper deck restrooms
- Monitoring of plumbing systems
- Test and ensure proper functioning of basins, toilets, urinals and other plumbing equipment
- Test back flow devices and replace as needed
- Annual testing of exterior fire hydrants
- Maintenance and repair of all plumbing systems

Electrical

The electrical staff includes a lead electrician and two full-time electricians. Regular responsibilities included:

- Relamp as needed throughout ballpark
- Operate and troubleshoot Microlite lighting control system
- Maintain and test emergency generators
- Inspect electrical panels through the use of IR testing procedures
- Maintain electrical panels through opening, cleaning, and tightening connections
- Regularly diagnose and repair building electrical problems
- Provide temporary power for event support

Painting

We have one full time painter assigned to the department. Regular responsibilities include:

- Maintain interior and exterior coatings around the ballpark
- Drywall touch-ups and repair

- Tile repair and maintenance
- Repair and replacement of finishes on all levels
- Wall trim and base installation / repair
- Signage repair and fabrication
- General coating touch up and maintenance

We also supplement labor in this category with Aramark-provided labor for painting of CMU block walls, interior wall paint and touch-ups, safety lines, demarcation lines, and various other tasks of this nature around the ballpark.

We also contract support of all structural steel painting to correct any deficiencies not covered under our planned capital maintenance program or as noted in the annual ballpark assessment review by Marx Okubo. We proactively addressed areas of the ballpark that have shown corrosion to protect the structural steel members from the elements and reduce future capital expenditures, prolonging the life of the existing coatings.

General Maintenance

We have two full time employees dedicated to support general maintenance tasks. We also supplemented our staff with part time labor during the season to assist with the increased work load. Regular responsibilities within this area are as follows:

- Door hardware maintenance and repair
- General carpentry related issues
- Window repair and hardware replacement / maintenance
- Seat repair and replacement
- Minor carpet repair, tile repair and framing
- Metal work, welding & fabrication
- Wood working
- Event support through specific requirements

Building Envelope

We have two full time employees dedicated to the upkeep and maintenance of building envelope issues. The following responsibilities fall within this trade:

- Expansion joint maintenance and repair
- Sealants and caulking repair and maintenance
- Concrete damage and spall repair and maintenance
- Water intrusion issues and preventative maintenance
- Elimination of trip hazards and safety issues
- Support and oversight of pest management
- Minor flooring repair and coating maintenance

Service Contract Support

The following services were supported by either service contract or contractor assistance:

- Housekeeping (ARAMARK Facility Services)
- Fire Alarm Maintenance & Testing
- Fire Sprinkler Maintenance & Repair
- Pest Management
- Window Cleaning
- Elevator/Escalator Maintenance & Testing
- Window and Glass Repair
- Roll-up Door Maintenance & Repairs

Audio and Video

Video maintenance tasks completed in 2014 included:

- Pack up baseball seasonal video gear
- Video storage room cleanup, Video gear inventory
- Control room deep cleaning (fans, filters, dusting equipment)
- All levels broadcast panel winterization
- Truck bay winterization
- Fascia's maintenance filters cleaning; Fascia's swap components or troubleshoot
- OOT maintenance filters swap, OOT swap components or troubleshoot problems, Wash spare OOT Filters Computer checks and software updates, graphics backups
- RF amp check and replacement, RF amplifier level adjustments, TVS check and replacement
- ANC system check of all boards and PCs
- Fix miscellaneous video gear
- AV updates to conference rooms
- Troubleshoot video boards and other AV gear problems

Audio maintenance tasks completed in 2014 included:

- Pick up, clean and store all game day audio gear
- Dust and clean amplifier fans for bowl and subsystems
- Clean and winterize speakers at Gates, Sky bridges, main concourse & ramps
- Replacement of all damaged speakers

- Main interview room checks
 - Frequency sweeping
 - Press room official scorer checks
 - Mixer checks
 - Speaker alignment and audio checks upper concourse
 - Speaker alignment and audio checks at all gates
 - All subsystem checks, post-season and pre-season
 - Tuning of Bowl and subsystems
 - Audio PCs check and software updates
 - Fix miscellaneous audio gear
 - Bowl and subsystems check before each home stand
 - Individual speaker checks
- Areas included: All Gates, ramps, restrooms, main interview, 1st base & 3rd base club level, hit it here, broadcast booths, Press level, group suites, and Suite.

Centerplate Responsibilities

As part of the contractual agreement between the Seattle Mariners and Centerplate, the concessionaire of the ballpark, equipment within kitchen areas occupied by Centerplate is to be maintained by Centerplate staff, with the exception of general base building equipment. Concessions equipment is documented in MVP Plant and Centerplate receives monthly work orders for maintenance and cleaning of equipment. Centerplate has agreed to promptly turn in assigned work orders as the work is completed to ensure documentation of work completed. In performing this maintenance Centerplate is required to meet the same standards as the Mariners by using manufacturer supplied O & M manuals. The following equipment was included in the Centerplate preventive maintenance program this past year:

- Vent hoods/exhaust systems
- Walk-in refrigerators/freezers
- Reach-in refrigerators/freezers
- Grease traps
- Beer systems
- Ice machines
- Convection ovens
- Impinger ovens
- Flat top grills
- Char grills (broilers)
- Deep fat fryers
- Steam kettles
- Dishwashing equipment

Other Maintenance

Additional work not addressed in other sections includes maintenance items identified in the PFD maintenance audit report completed by Marx Okubo that were entered into the CMMS system for completion as appropriate.

2014 CAPITAL IMPROVEMENT PROJECTS

The following categories list the most significant capital replacements and improvements continued or completed in 2014:

Major Maintenance & Capital Improvements

- Boiler improvements
- Safety rail and staircase in plumbers office
- Janitorial equipment purchase
- Sump pit pump replacement
- Truck compound improvements
- Escalator Drain Improvements
- Phase III parking garage post tension beam repair
- Field light replacement fixtures
- Scoreboard control room fire suppression system
- Drink rails in 'The Pen'
- Building fire dampers
- Sidewalk slab replacements
- Dugout flooring replacement
- Replace 3.5 Gallon Flush Toilets with 1.6 Gallon Flush Toilets
- Roll Door #6 Replacement
- New Eye Wash Station in Ground Crew Chemical Room
- Concession Roof Top Fall Protection Study
- Arc Flash Assessment and Labelling
- Hydraulic Cylinder Jacks
- Auxiliary Fire Panel in Security Control Room
- Switchgear Breaker

Unanticipated Capital – Improvements and Upgrades

- Roof – Roof Wheel / Axle Replacement Phase II
- Pre-Cast Risers – 300 Level

COMMUNITY GROUPS AND NEIGHBORHOODS ACTIVITIES

Neighborhood Relations and Association Memberships

In 2014, we continued to follow the plan developed in prior years. The components of the plan include: (1) providing funding to support neighborhood projects of mutual benefit such as safety/security projects, projects to enhance neighborhood appearance by reducing graffiti or litter, projects to improve transportation and access, and projects to attract and retain businesses in the area surrounding the ballpark; (2) participation in neighborhood projects, activities or committees to ensure that the needs, views and values of the ballpark are taken into consideration; (3) positioning ourselves as partners with the neighborhoods; (4) encouraging neighborhood engagement by hosting community meetings

In Pioneer Square we continued participation in the Alliance for Pioneer Square. In 2014 we worked cooperatively to identify parking and access challenges affecting both Pioneer Square and the stadiums, especially the impacts of the AWV and Seawall projects by participating in a WSDOT/SDOT Parking Task Force. The work of the task force and staff resulted in the creation of the Downtownseattleparking.com website, the creation of agreements with garages giving special, lower rates to short term parkers, and various design elements along the waterfront to make it a more appealing area to visit during construction.

We continued to support SODO business and property owners by working with them on a proposal to create a Business Improvement Area (BIA). During the recession the SODO Business Association suffered from a severe loss of membership and funding making it impossible for the Association to fulfill its role in the community. In 2014, the SODO Business Association (a voluntary membership organization) was effectively replaced by the Business Improvement Area. The establishment of the BIA and its funding mechanism became an ordinance via City Council legislation in 2013. Funding is via a property tax on properties within boundaries defined by the BIA legislation. That legislation does not include the ballpark. The Mariners will participate in the BIA via ownership of the property at the SE corner of First Avenue and Edgar Martinez Drive South.

In the International District we continued to work with the CIDBIA, providing funding for neighborhood cleaning programs, business development projects community events.

Pioneer Square and the CIDBIA were invited to use a suite at a game in 2014. The two neighborhoods were free to identify the best use of their suite night.

An additional benefit to the neighborhoods involved granting the opportunity for a full-color quarter page ad in the permanent section of the 2014 Mariners Magazine. This

opportunity is of great value as it promotes the neighborhoods to a vast audience of potential visitors that their own marketing efforts have limited opportunity to reach.

We actively participated in various city and state committees, and many community groups and organizations, focusing our efforts in areas where we have expertise, where those groups might benefit from our participation (or vice versa), or where we or the community have issues that need to be resolved. We maintained interest in the Pioneer Square Community Association-Alliance for Pioneer Square, Greater Seattle Chamber of Commerce, Bellevue Chamber of Commerce, Association of Washington Business, Green Sports Alliance, Duwamish Transportation Management Association, and the Seattle Industry Foundation. Our participation included committee work on PARC, West Precinct Advisory Council, SODO BIA development committee, SDOT Parking Stakeholders group, Alaskan Way Viaduct South Portal Working Group, and the joint SDOT/WSDOT parking mitigation stakeholders group. We participated at the board level with the Downtown Seattle Association, Greater Seattle Chamber of Commerce, Duwamish Transportation Management Association, Seattle Police Foundation, and the Seattle Industry Foundation. We also host weekly "MOTTTF" meetings where WSDOT, SDOT, Safeco Field, CenturyLink Field and Event Center, Seattle City Light, Metro, Port of Seattle and private contractors meet to review the next three weeks proposed regional transportation projects work and traffic modifications, thereby protecting access to the ballpark.

We continued the Neighborhood Access Pass program. This program includes both Safeco Field and CenturyLink Field and Event Center event impacted streets. We continue to receive positive comments from participants in this continually expanding program, especially now that access into the area has become more difficult with the multitude of road construction and other projects.

Neighborhood Communications

The internet and email continue to be the most effective means of communication with the large and diverse community surrounding the ballpark. Messaging is communicated first to the neighborhood associations or neighborhood representatives who can then customize and re-send this information to their current constituents as appropriate to their needs. This method of communication substantially eliminated complaints about lack of or poor communication or timeliness and ensures that new residents and businesses are reached. Meetings with the executive directors of neighborhood associations, plus informal meetings with key neighborhood residents or business owners, have offered both sides insight into opportunities to further grow relations between the various organizations and the Mariners. In 2011, we took over management of the joint event calendar and in 2014 continued to expand its content and duration, and increased distribution of the calendar to a broader audience.

Community Relations

Mariners Care, the Seattle Mariners non-profit foundation, and its corporate partners, helped provide \$1,031,727 in 2014 for a variety of charitable programs throughout the Northwest. Since 2000, Mariners Care has helped raise \$15.8 million to benefit primarily youth-oriented community service programs.

During 2014, Mariners Care and the Mariners corporate partners supported over 1,500 local organizations including Boys & Girls Clubs of King County, Cystic Fibrosis Foundation, Seattle Children's, United Way, Make-A-Wish Foundation, Page Ahead Children's Literacy Program, Northwest Harvest, Fred Hutchinson Cancer Research Center, and the Washington State Coalition Against Domestic Violence.

Additionally, every Mariners player participated in and supported various community programs and causes. Again in 2014, the Mariners achieved 100% participation by the Front Office staff in United Way.

Mariners Care Highlights

All-Star Celebrity Softball Classic for Homeless Youth

On June 21, the Mariners and United Way held a celebrity softball game at Safeco Field to benefit homeless youth in King County. Mariners Hall of Famers Dan Wilson and Jay Buhner served as team captains. The second annual event raised \$1,000,000.

Toys for Kids Dinner and Auction

Rick Rizzs, Dave Henderson, and the Seattle Mariners RBI Club held the 13th annual dinner and auction to benefit Puget Sound area charities serving disadvantaged children and families. The event raised over \$225,000.

Cystic Fibrosis Mariners Care Golf Tournament

Over \$200,000 was raised for the Cystic Fibrosis Foundation at the 29th annual golf tournament and auction held on June 26 at The Golf Club at Newcastle.

Refuse To Abuse 5k Run/Walk at Safeco Field

The third annual Refuse To Abuse 5k Run/Walk, held on July 19 at Safeco Field, raised \$107,000 for the Washington State Coalition Against Domestic Violence and the Refuse To Abuse campaign.

Mariners Care Silent Auctions

Held each Saturday home game at Safeco Field, silent auctions of autographed and game-used memorabilia raised \$82,855 for Mariners Care. Since the Silent Auctions started in 2000, they have now brought in a total of \$1.27 million for Mariners Care.

PACCAR RBI for Literacy

For every Mariners RBI during the 2014 season, PACCAR made a donation to the Page Ahead Children's Literacy Program. The 2014 program raised \$75,000.

Sharebuilder Saves for Kids

For every save recorded by a Mariners pitcher in 2014, Sharebuilder donated \$1,000 to Seattle Children's. The Mariners had 51 saves for a total donation of \$51,000.

Seattle Mariners "Groundskeeper for a Day" Fundraising Program

This season, \$43,918 was raised for Pacific Northwest charities through the "Groundskeeper for a Day" donations offered at various auctions.

ROOT SPORTS - Mariners Teleauction

ROOT SPORTS and the Mariners teamed up to host an on-line teleauction during the June 24 telecast to raise funds for Mariners Care. The fifth year event raised \$40,000.

Charity Auction Ticket Donations

In 2014, the Mariners contributed \$39,730 in tickets for charity fundraisers throughout the Pacific Northwest.

Alaska Airlines Home Runs for Wishes

Alaska Airlines donated 10,000 Alaska Airlines Mileage Plan miles for every Mariners home run and 40,000 miles for every Mariners grand slam to Make-A-Wish Alaska and Washington. In 2014, 1,000,000 miles, valued at \$27,400, were donated to the Make-A-Wish Foundation.

Holland America Line K's for Kids

For every Mariners strikeout recorded by a Mariners pitcher, Holland America Line made a donation to the Seattle Children's Hospital Uncompensated Care Fund. The 2014 program raised \$25,000.

Baseball Tomorrow Fund Equipment Drive

On July 28, Mariners fans and The Baseball Tomorrow Fund teamed up to collect new and gently used baseball and softball equipment to benefit the Boys & Girls Clubs of King County. The equipment and cash donations totaled \$16,000.

Mariners Wives Mystery Bag Fundraiser

Selling mystery bags of baseballs autographed by Mariners players and manager raised \$16,000 for Mariners Care, the Seattle Mariners non-profit foundation.

Mariners Wives Favorite Things Auction

A silent auction of baskets filled with the favorite things of Mariners players raised \$16,000 to benefit Mariners Care, the Seattle Mariners non-profit foundation.

Mariners Care Speed Pitch

Located on the Main Concourse in Center Field, all proceeds from the interactive fan game are donated to the Mariners Care Foundation. The season ending total is \$12,150.

Mariners Hall of Fame Luncheon

The 2014 Mariners Hall of Fame Luncheon honoring Lou Piniella, held on August 8, raised over \$11,000 for the Fred Hutchinson Cancer Research Center through a silent auction and table centerpiece sales.

Baseball Tomorrow Fund Field Maintenance Clinic

The Mariners Grounds Crew and the Baseball Tomorrow Fund teamed up to present a Field Maintenance Clinic where a \$10,000 grant was presented to the City of Darrington to help with the renovation of their baseball field.

Jackie Robinson Scholarship

Mariners Care, The Evergreen State College, and Seattle Central Community College teamed up for the thirteenth annual Jackie Robinson Scholarship Night. Three scholarships were awarded for a total of \$8,148.

Mariners Care Garage Sales

Mariners Care Garage Sales held at FanFest and two select 2014 home games, featuring memorabilia from current and past seasons, raised \$7,786 for Mariners Care.

The Martinez Foundation Silent Auction

On June 13, the Mariners hosted a silent auction at Safeco Field to benefit The Martinez Foundation which provides underserved populations with educational opportunities. The auction raised \$6,340.

Fight Hunger Presented by News Talk 97.3 KIRO FM and Mariners Care

This annual food drive collected \$6,300 in cash donations and 200 pounds of food for Northwest Harvest.

Coors Banquet Double Plays for the Wildland Firefighters Foundation

Coors Banquet donated \$100 for every double play turned by the Mariners in July and August to the Wildland Firefighters Foundation. The program raised \$4,200 to support firefighters and their families.

Mariner Moose Auction Donations

More than \$900 has been raised this season for Pacific Northwest charities through Mariner Moose party donations offered at various auctions.

2014 REPORT ON TICKET AVAILABILITY AND AFFORDABILITY

Single Game Ticket Availability

During the 2014 baseball season, when the Mariners played 81 regular season games at Safeco Field, approximately 3,772,818 tickets were available for sale. Only 622,323 of these tickets were sold in full or partial season ticket packages, meaning that approximately 84% were available for individual game sale. Article 15.2 of the Lease requires that a minimum of 30% of the total available tickets be offered outside of full or partial season ticket packages. This requirement has been satisfied.

Ticket Pricing Requirement

Article 15.2 also requires that 5% of the total seats available for sale, or 188,641 seats, must be made available at 50% or less of the average ticket price of all paid admissions from the prior season. In 2014, 336,873 seats were made available at less than 50% of the 2013 average ticket price.

Discounted Ticket Requirement

For the requirement that an average of 4600 tickets must be made available at a discount for each game (including those in the 5%/50% rule above) the following totals were achieved:

<u>Program</u>	<u># Per Game</u>	<u>Season Total</u>
Commissioners Initiative	494	40,000
MLBPGB	123	10,000
BECU Family Nights	1,583	128,187
Grandslam Family Pack	3,309	268,004
TOTAL:	5,509	446,191

It should be noted that we offered a number of additional programs. This partial list is presented to demonstrate compliance with lease requirements.

WOMEN AND MINORITY VENDORS

The Mariners continued to actively seek and do business with women and minority businesses. The Mariners did business with the following qualified women and minority businesses in 2014.

Vendor	Contact	Phone	Status	
3 ACE CUSTOM DESIGN 7956 46 TH Avenue S. Seattle, WA 98118	Tony Azarea	206-962-0259	M	A
ABBEY PARTY RENTS 1310 North 131st St Seattle, WA	Sue Redmond	206-362-3222	W	C
AGUILAR, CELIA 4721 N 95th Drive Phoenix, AZ. 85037	Celia Aguilar	602-460-4797	W	H
AMERICAN CASUALS 22412 S Main St Suite 102 Carson, CA 90745	Peter Newhouse	310-547-8064	M	A
AMINCO INTERNATIONAL 20571 Crescent Bay Dr. Lake Forest, CA 92630	Glenda Corona	949-457-3261	M	A
ATLAS 611 S. Charleston St. Seattle, WA. 98108	Jeremiah Beyl	206-623-4697	W	
BIZXCHANGE 1100 Olive Way Suite 1720 Seattle, WA 98101	Bob Bagga	206-447-9933	M	I
BRITTANY FLOWERS OF KIRKLAND 10637 NE 68TH St Kirkland, WA 98033	Patty Holder	425-827-1414	W	
BUILDERS HARDWARE & SUPPLY 1516 15 th Avenue W. Seattle, WA 98119	Gail Nightingale	206-281-3700	W	

COCHRANE INC. 12500 Aurora Avenue North Seattle, Wa. 98133	LeeAnn Cochrane	206-367-1900	W	
COMPLEAT COMPANY 2710 First Ave. S. Seattle, WA 98134	Memo Kahan	206-405-1600	M	H
DANIELS MOVING & STORAGE 6131 W. Van Buren St. Phoenix, AZ 85043	Blake Englert	602-278-6110	W	
DUNKIN & BUSH PO Box 807 Redmond, WA 98073	Jeff Wright	425-885-7064	W	
EARNEST IMAGES 835 SE Stephens Suite 100 Portland. OR 97214	Al Smith	206-783-3121	M	
EISCO 1545 Highway 9 Toms River, NJ 08755	Brad Singer	732-240-6900	W	
EMPLOYMENT LEARNING INNOVATIONS 12524 SE 56 TH Street Bellevue, WA 98006	Tucker Miller	404-966-8102	W	
EN POINTE TECHNOLOGIES PO Box 514429 Los Angeles, CA 90057-4429	Naureen and Bob Din	310-337-5955	W	A
ENTHUSIAST MEDIA GROUP – PROMOS 1631 NE Broadway #614 Portland, OR 97232	Wendie Martin	253-826-1434	W	
EXCEL GLOVES/SAFETY SUP. 6808 26th St. E. #614 Fife, WA 98424	Irene Reyes	206-762-1148	W	M

EVERGREEN COMPUTER PRODUCTS 2720 1ST Ave. S. Seattle, WA 98134	Stacy Hilliard	206-624-3722	M	B
INDUSTRY GRAPHICS 4208 Auburn Way N Suite #1 Auburn, WA 98002	Lorraine Henry	253-854-2333	W	H
INWOOD SALES PO Box 3998 Durango, CO 81302	Bob Pendarvis	970-946-9039	W	C
JENNELL'S FLOWERS & GIFTS 1506 11th Ave Milton, WA 98354	Jennell Boote	253-922-3535	W	C
KALANI PACKAGING 14516- 53rd Ave S.E. Everett, WA 98208	Shelly Dickson	425-385-3120	M	A
KARLA KAVA, INC 2572 9th Ave W. Seattle, WA. 98119	Brenda Packard	206-285-5567	W	C
KEENEY'S OFFICE PLUS 15020 NE 95th St. Redmond, WA. 98052	Brian McCarthy	425-556-1735	W	C
LACY & PAR, INC 660 Industrial Way Seattle, WA 98108	Robert Schremke	206-343-5719	W	C
LAUNDRY LOOPS 1027 South Tracy St. Bozeman, MT 59715	Peggy Durney	888-246-5667	W	
MARSHA KREMEN & ASSOC. 3728 SW Webster St Seattle, WA 98126	Marsha Kremen	206-923-2029	W	C
MAY CHARTERS, INC. 874 W. Tulsa St. Chandler, AZ 85224	Jeri May	480-963-2256	W	C

MIN, SUSAN G 937 21st Ave Seattle, WA 98122	Susan G. Min		W	A
MIZUNO USA, INC. PO Box 101125 Atlanta, GA. 30392-1125	George Andrea	800-925-4292	M	
NORTHWEST LABELS 3225 20th Avenue West Seattle, WA 98199	Mike Perry	206-282-5568	W	
OFFICEMPORIUM, INC 5701 6th Ave So. Suite 227 Seattle, WA 98108	Lawrence Imamura	206-767-4665	M	A
PACIFIC NORTHWEST SHREDDING PO Box 84412 Seattle, WA 98124	Mark Mamon	206-322-8761	M	B
PETROCARD 730 Central Ave. South Kent, WA 98032	Kevin Buhr	425-754-4325	M	
PHI-TEN USA, INC 980 Knox St. Torrance, CA 90502	Toshio Toshiba	310-225-4300	M	A
POLAR BEER SYSTEMS, INC 26035 Palomar Road Romoland, CA 92585	Sandy Blais	951-928-8171	W	C
PROFESSIONAL POWER PROTECTION, INC. 13771 Fountain Hills Blvd. #114-353 Fountain Hills, AZ. 85268	Dan Pena	480-816-3363	M	H
SAND CREEK GROUP LTD 610 N Main St. # 200 Stillwater, MN 55082	Gretchen Stein	651-430-3383	W	
SCHUTT SPORTS MFG PO Box 9 Litchfield, IL 62056-0009	Scott Bader	217-324-2712	W	

SUCCESS Promotions 14440 South Outer Forty Rd Chesterfield, MO 63017	Chad Everett	314-878-1999	M	H
SUSTAIN ONE, LLC 1845 Howard Way Woodland, WA 253-951-1951	Paul Rebner	253-951-1951	W	C
TRANSPERFECT TRANSLATIONS 600 University Street Ste. 1615 Seattle, WA 98101	Liz Etting	206-951-1951	W	
TRIO NATIVE AMERICAN ENT. 1130 Industry Dr. Seattle, WA 98188	Dennis Brooks	206-728-8181	M	I
TSUTAKAWA, GERARD 1315-32nd Ave. S. Seattle, WA 98144	Gerard Tsutakawa	206-329-2285	M	A
TWINS ENTERPRISE, INC. 19 Yawkey Way Boston, MA 02215	Anita D'Angelo	301-870-1087	M	B
VALLEY FLOOR COMPANY, INC 25423 74th Ave S Kent, WA 98032	Bobbie Fritcher	253-852-7008	W	
WASHINGTON LIFTRUCK 700 S. Chicago Seattle, WA. 98108	Nancy Smith	206-762-2040	W	C
WASHINGTON WORKWEAR STORES, INC. 27081 185th Ave SE Covington, WA 98042	Barbara Tipps	206-498-4438	W	
WEST COAST PAPER CO 6703 S. 234 th St. Ste. 120 Kent, WA 98032	Bobby Sarnoski	253-850-1900	M	

*Breakdown of Minority Status if provided by vendor

W: Woman C: Caucasian A: Asian/Pacific Islander
M: Man B: Black/African I: Indian/Native American
H: Hispanic American

MINORITY EMPLOYMENT OPPORTUNITY

Employment opportunities and announcements of pre-season job fairs resulted in a large pool of prospective candidates who in turn represented a balanced cross-section of ethnic groups in our region. The Mariners, Centerplate and Aramark report EEO numbers separately.

2014	Mariners			
	Male	Female	Total	%
Hispanic	20	12	32	4.98%
American Indian/Alaska Native	1	5	6	0.93%
Asian	23	19	42	6.53%
African American	46	13	59	9.18%
White	313	180	493	76.67%
Native Hawaiian/Pac. Islander	0	1	1	0.16%
2 or More	7	3	10	1.56%
Male	410			63.76%
Female	233			36.24%



2014	Centerplate	
	#	%
Hispanic	28	4.8%
American Indian	16	2.7%
Asian	33	5.6%
Black	160	27.3%
White	322	54.9%
Native Hawaiian/Pac. Islander	8	1.4%
2 or more	20	3.4%
Male	321	54.7%
Female	255	43.4%



2014	Aramark	
	#	%
Hispanic	28	16.1%
American Indian	3	1.7%
Asian	11	6.3%
Black	67	38.5%
White	58	33.3%
Native Hawaiian/Pac. Islander	2	1.2%
2 or more	3	1.7%
Not Indicated	2	1.2%
Male	107	61.5%
Female	67	38.5%

